	- Nonprofit Organizations	- Partnering Institutions and
	- Corporations	Organizations
	- Corporate foundations	
	- Other organizations, such as	
	donor-advised funds	
Purpose	The donor may specify an area of interest or a goal to be funded by their gift, as well as reporting	The sponsor specifies how the funds should be used and requires substantial reporting to
	requirements	funding agencies.
Value Exchange	The Foundation, in collaboration with the District, is expected to carry out specific programs as defined by the grant objectives.	The District is expected to carry out specific programs as defined by the funding agency to achieve grant deliverables and objectives.
Reporting	The Foundation has reporting obligations on how the gift was used or invested. Reporting may include details of how, when, and to whom funds were disbursed, as well as statements of earnings, when applicable.	The District is required by the granting agency to report progress and final performance of specific deliverables and objectives, as well as budget and expenditures.
Proposal Process	Originates with the Force long-term funding plan, which is assessed annually and approved by Advancement Council and the Foundation Board of Directors.	With the assistance of the grants team, grants are submitted in response to a request for proposal or program solicitation. College Governance Councils propose or review concepts as appropriate.
Documentation	Letter of Donation/Gift Agreement addressed to the Foundation or dearly indicated to be intended for the Foundation.	Award letter and/or Grant Agreement specifying the District or College, not the Foundation.
Deadline/Terms	Compared to public funding, deadlines and terms may vary.	

Approved by the Superintendent/President: \_\_\_\_\_