

. LQJ & LW\ (GXFDWLRLQ & HQWHU)ULGD\ \$SULO WK																		
	0HWD 0DMRU	6XSSRUW 7HD	R&RXQVHORUV	\$ 5 DQG)LQDQF	6W&GSHLGW :RUNH	0DQDJHUV ,7	5RRP FDS	SF\56936										
+HDOWK 6FLH .LQHVLRORJ\	9LFWRULD %D)RUUHVW \$OY 8DQHVVD *RQ .LQHVLRORJ\	9LFWRULD %D)RUUHVW \$OY 8DQHVVD *RQ .LQHVLRORJ\	U-WBWBQRPHZ URIEJKUHW 6DQFKH D&ODUD 0DOGRQ D&PHJD 8ULEH &UX]	PDDULVVD 1DERU \$QD *RQ]DOH BBDKL 7RSHWH 3DXO &KHQ ,7	\$QD *RQ]DOH BBDKL 7RSHWH 0RLVHV \$UPHQGDUL] 0 3DXO &KHQ ,7	0 0 .(& SFV	0 0 .(& SFV											
\$J %XV DQG ,QGVWULHV		\$OHMDQGUD & DIURUQDQV R :HJ +HFWRU 6LOY 'LQD 8ULEH \$XVWLQ 0HQGRJD	QPHUGD 6XDUH R&HHD /RSH] & RODQQLD & HMD 0 -DQH 6DQFKH] +H'DQDQGH1PPH\H ,7 0HOLVVD & DVLOODV	0 0 0 0														
\$UWV /DQJX	DJHV)DWLPD %DUU R&EH %UDYR 3DWULFLD 6LIX	HQWHV (66 6DQG\ *RQ]DOH]	0DQXHO %HUVDP -RUJH ,VLDLV	,7 SFV													
6RFLDO 6FLH	/HWW\ 6DQFKH (OL)HWWH \$JX -RFHO\Q 0RQ	H&HUJLR 'LD] 0RQLFD 1DYDUU \$QQHWWH 0ROL %HFN\ -LPHQH]	R&HUVLHH 0HJD QDQVPLQH *RQ]DO \$XJXVWLQH 1HYDUH]	/DXUD =DYDOD H&LFR 0DUWLQH \$XJXVWLQH 1HYDUH]	0 0 0													
% 6RFLDO 6FLH	0ULDP & RQW <HUDOGLQL \$O&RDO QIEHKDHOD %U	UDHIBW&GHV 'H OX5HWD :HVW L'GJH&QF\ 5H HV	*XDGDOXSH 5RG \$URXSLKOLDU 3LPHQW	UULJXH&HQ \$USV H&DXO & DVH\ 0	0 0													
67(0	&DUROLQD 6L &KULVWLQD 5H	ORHIDU DRUUV 5REHUWD 5XL]	&B&R&E&R &DVWUR&&H&LVRDUD 9&RODVT	XH]&& /RQJ 1JX\HQ ,7	SFV													
&KHFN ,Q DQ	\$ULDQD 5RGULJXH] GHXILQFHKH 0HJD	/HWW\ 6DQFKH] .ODULVVD 1DERU 2VFDU 3DQWKHU	\$OHMDQGUD & DUULOR 9LFWRULD % DUWKRORPHZ & DUROL	1 \$	1 \$													
6WDII +XE	&KRIFNLW& &DUUDQJD									7RZQ 6TXDUH 1 \$								
&DVKLHU	2OJD *DOYDQ (66)URQW 2IILFH 1 \$								
3ULQWHU LQ	5URR&DW&REUFIUD)URQW 2IILFH 1 \$								
:HOFRPH 0HV	VIBDQ 6WXGHQW \$IIDLUV &DUOD -RKQVRQ 93 6WXGHQW \$IIDLUV 'U 5RPHU									RR&D&R&FDUH 1 \$								

Overall Summary								
Category	Sub-Category	Performance Metrics						
		Q1	Q2	Q3	Q4	YTD	Target	Variance
Financial Health	Revenue	100	105	110	115	430	450	-20
		200	210	220	230	850	880	-30
		300	310	320	330	1250	1300	-50
		400	410	420	430	1650	1700	-50
		500	510	520	530	2050	2100	-50
Operational Efficiency	Production	100	105	110	115	430	450	-20
		200	210	220	230	850	880	-30
		300	310	320	330	1250	1300	-50
		400	410	420	430	1650	1700	-50
		500	510	520	530	2050	2100	-50
Customer Acquisition	New Customers	100	105	110	115	430	450	-20
		200	210	220	230	850	880	-30
		300	310	320	330	1250	1300	-50
		400	410	420	430	1650	1700	-50
		500	510	520	530	2050	2100	-50
Market Expansion	Global Reach	100	105	110	115	430	450	-20
		200	210	220	230	850	880	-30
		300	310	320	330	1250	1300	-50
		400	410	420	430	1650	1700	-50
		500	510	520	530	2050	2100	-50

Soledad Education Center, Friday, April 29th								
	Meta-Major	Support Team	Counselors	A&R and Financial Aid*	Student Workers	Managers & IT	Room (cap/pcs)	RSVPS
1	Health Sciences & Physiology	Victoria Bartholomek	Cather Rodriguen	Rory Sanchen	Darissa Dur	Ana Ponnal (M)	SEC 111 (30/30pcs)	31
		Forrest Aljaren	Briana Cuejas	Clara Maldonado*	Sarah Topete	Moises Armendarin (M)		
		Marlene Tapia	Emma Liu Crun	Annette Molina	Aura Riera	Paul Chen (IT)		
		Vanessa Ponnal	Amber Rios	Ana Martinen-Aguilar*	Sophia Pimentel			
2	Ag, Bus and Industries	Alejandra Carrillo	Violeta Wegner	Imelda Suaren (ESS)	Zoena Open-Colin	Maria Ceja (M)	SEC 112 (P)	10
		ector Silja Eniten	Atanacia Malagon	Ana Valles*		aniel Immeye (IT)		
		Bria Liu				Melissa Casillas (M)		
3	Arts & Languages	Austin Mendona	at Cap	Patricia Sizentes (ESS)		Aura Nila (M)	SEC 113 (30/12pcs)	13
		Miriam Contreras	Biancy Reyes	Cecilia Vanzen*		orge Isaias (IT)		
4	Social Sciences	Aty Sanchen	Mercedes Ol Real	Monica Perro (ESS)	Osiree Mena	Manuel Ersamin (M)	SEC 110 (P/B/8pcs)	38
		Elinette Aguirre	Sergio Ban	Erika Ramiren	uadalupe Rodriguez	Augustine Earen (M)		
		ecelyn Monten Marin	Yaeli Figueroa	utta West	asmine Ponnale Ramiren	isten Arps (M)		
		Fatima Erron	Briana Schols	Ramon Serrano*	ane Sanchen ernanden	Rico Martinen (IT)		
		Maldini Alonso	Valerie Maturino	Ejin C				
		Maria Bon						
5	STEM	Carolina Silpira	Bel Torres	Roxana Ruin-Camacho	Jessica Castro-Viorato	Cesar Velasen (M)	SEC 111 (P)	20
		Christian Regalado	ook Foley	Ethanial Mcriz	Ecky imenen	Paul Casey (M)		
		Michaela Edges	Rosa Vidales	Sandy Ponnal		ong Buyen (IT)		
		Sarah Garcia						
* Check-In and Lunch	Ariana Rodriguez, Aty Sanchen, Alejandra Carrillo, Victoria Bartholomek, Carolina Silpira						Outside	BA
	Osiree Mena, Darissa Dur, Scar Panther							
+ Staff Check-in	bchitl Carranna						Outside	BA
8 Cashier	Sophia Martinen						Front De	BA
9 Printer in Front office	Rosa Calera						has 3 CPI	BA
10 Welcome Message	Ban Student Aairs, Carla Johnson/VP Student Aairs, Romero alomo						Took Seare	BA

Assigned Managers: Aila, BWilkinson, Glen on standby for Cojd Clearance Issues

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MM&Pre-Res HI W processed in classrooms